

Monday July 2, 2007

Mr. John Price
Sutton Group
2557 Princess Street
Kingston, ON
K7P 2W8

Dear John,

It is with great pleasure that we write this letter to express our sincere thanks to you for helping us select our new home in Kingston.

From the time we decided to relocate to Kingston, we knew that we would need a knowledgeable and professional real estate agent to assist us with the transition. From our first meeting we knew that we had found an established, personable and down-to-earth agent who was willing to go above and beyond. Although our referral came during the busy "house-hunting season" you always afforded us the time we needed and not only made us feel like valued customers, but friends. It did not take long before you understood our needs and tastes. We quickly felt comfortable with you and we have greatly appreciated your suggestions, advice and candor along the way. We especially appreciate your patience with our discerning tastes and (high) expectations!

When we finally decided to build our new home we felt confident in your referral to Greene Homes. After careful consideration and some independent research we decided that Greene Homes would provide the value and quality we were looking for. At this time when other agents may have "closed the deal" you continued to provide us with valuable guidance and suggestions during the home selection process. Then, when we needed to find temporary accommodation (until our home is complete in September) you were right there to offer your help. It's this personal touch and real interest in our happiness that sets you apart as an outstanding agent and friend.

We cannot say thank you enough for your help over the past few months. We would gladly and emphatically recommend you to family, friends and acquaintances. We anxiously await the completion of our new home and look forward to sharing a house warming toast with you and Heather.

With sincere gratitude,

Monica and Ryan Deming