

990 Chancery St
Kingston ON
K7P 1R3

December 2007

Well John,

What can we say. to be honest, we really don't know where to begin – but that's because we have so many things to thank you for!

Moving to a new place is always made easier by having friends in the area, but we are truly grateful that in this instance we had friends that recommended you as a real estate agent, having themselves experienced your dedication and professionalism first-hand. Without your exceptional expertise in the house hunting and finding field we wouldn't be in the incredible situation that we are in now!!!! Our first home, and in a wonderful neighbourhood. . . just what was right for us. But then again, with your perceptive insight, you knew exactly what we needed, and steered us clear of the places that weren't!

We really appreciate all the efforts you made when we arrived exhausted from Belgium to spend 10 days looking for and finding a house. As we so frequently say to you, you go above and beyond the call of duty in your inexhaustible efforts. You spent so much time helping us to find the right house in the acceptable price range, and when jobs needed to be done to bring certain things in the house up to our expectations, you were there with sage advice and with all of the contacts to facilitate professional results. You selflessly acted as our torch-bearer in Kingston while we were still in Europe, even to the point of getting the key and coordinating all the work people as we travelled back to Canada.

Your efforts helped us to find our niche, and honest and reasonably priced contractors who helped turn our house into our home. Unlike the majority of agents, whose job is considered complete once the keys have exchanged hands, you have always remained available to help set things on the right track and to make sure that we got settled in. We really have valued your efficiency, steadfast efforts, open kindness, honesty and integrity in every step of the way throughout what could have been a very stressful time. You have proven to be a real estate agent who is a friend and support and we look forward to recommending you to anyone who is moving to the area and wants to buy a home or is leaving the area and needs to sell one. Thank you again so very much, for everything that you have done for us.

Sincerely,



Bill and Jane Foster